Spotlight on Real Estate

March 21, 2023

Pull-out section





ÉQUIPE COURTIER IMMOBILIER BÉATRICE BAUDINET

EAL ESTATE BROKER TEAM

B. 514.316.1482 C. 514.912.1482 baudinet@royallepage.ca www.baudinet.ca





PERFECT 4 BEDROOM FAMILY HOME



Montreal-Ouest | 157 Av. Strathearn North | \$1,390,000



Westmount | 50-52 Av. Columbia \$1,750,000



Pointe-Saint-Charles | 1820 Rue Mullins, apt. 6 | \$499,000



Pointe-Saint-Charles | 567 Rue du Parc-Marguerite-Bourgeoys | \$835,000



Ville-Marie | 1321 Rue Sherbooke O., apt. D-21 | \$965,000



\$799,000



Ville-Marie | 4100 Ch. de la Côte-des-Neiges, apt. 16 | \$950,000





Côte-des-Neiges | 4500 Ch. de la Côte-des-Neiges, apt. 805 | \$585,000

SPACIOUS TURNKEY CONDO



Montreal-Ouest | 316 Av. Westminster N.









Notre-Dame-de-Grâce 3825 Boul. Décarie, apt 104 | \$525,000



Westmount | 11 Av. Hillside, apt 212 \$685,000

Average adjusted price for 'typical' Westmount house, by month, January 2017 to February 2023, based on accepted offer dates



February sales: Eight of 11 under (valuation) water



Note: The following article relates to offers to purchase Westmount residential dwellings that were reported by local real estate agents as having been accepted in February 2023. Because they are not final registered sales, the addresses cannot be made public, but give a good idea of current trends in local real estate activity. The graph at left offers a picture of these trends over time.

Westmount's new (2023) valuation roll is not doing any favours to the local real estate market, as eight out of the 11 sales posted for February sold below their municipal assessment, as did two out of five in January. The volume figures are below average, too: the 10-year averages are 9.8 in January and 17.1 in February, thus volume is off some 40 percent.

The top price in February was \$4,000,000 for a house on Roslyn that was

listed in October asking \$5,495,000 and came down to \$4,950,000, with the final sale price some 14 percent below its 2023 valuation.

Wandering aimlessly on price

Six others sold in the \$2-million range and three between \$1,550,000 and \$1,750,000, for an overall average price of \$2,216,273, about the same as the average for January. In fact, as the graph shows, the Westmount market has been wandering aimlessly in terms of prices since last September.

Because we are now comparing with the roll posted last year for 2023-25, which is 31 percent higher than the previous (2020) roll, the much lower mark-ups (and mark-downs) are not indicative of a sharp drop in the market.

Condos

GORGEOUS MANOR / 24 ACRES / LANCASTER, ONTARIO / ONE HOUR FROM MONTREAL



Ridgewood Manor



Gorgeous Pool with Cabanas





RIDGEWOOD MANOR is a sprawling 1850 estate located on 24 acres of manicured grounds and forested privacy. The manor is a step back in time with brick, stone and inlaid hardwoods, oak trimmed walls and towering ceilings. From its first owner in Canada's judicial system, the stature cannot be overstated. It's a history gem to be appreciated.

The glorious manor is 5,700 square feet with a spacious eat-in kitchen (seats up to12), a dining room (seats up to 24) and a 30 foot Great Room. The second level has bed rooms, bath rooms and staff quarters that could house extended family members or numerous guests!

The grounds include a heated pool, outbuildings, a 4-car garage and barn sitting on 8 acres with the balance being forest. It's a dream lifestyle, all about size and quantity, wonderful condition with the mechanical systems in perfect running condition. \$2,200,000

613.541.9221 / randybeck.ca



Main Foyer / Hallway



Master Bed Room







3164 Le Boulevard, Westmount Adj \$15,000,000

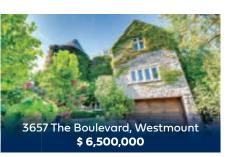


809 Av. Upper-Belmont, Westmount \$13,950,000





639 Av. Murray Hill, Westmount \$ 3,195,000



356 Côte-St-Antoine, Westmount

\$ 2.595.000



Sir Robert-Peel, PH-B, Ville-Marie \$ 6,500,000



5 Av. des Ducs, Estérel \$ 1.995.000



180 Ch. de la Grande-Côte, Boisbriand \$ 4,495,000



505 Av. Victoria, Westmount \$ 1.895.000

RE/MAX ACTION | Agence immobilière

A LEADER IN LUXURY REAL ESTATE



3058 Av. de Trafalgar, Westmount Adj



618 Av. Sydenham, Westmount



Sir Robert-Peel, apt. 17A, Ville-Marie

SOLD



Altitude, apt. 2304, Ville-Marie

SOLD





366 Av. Vivian, Mont-Royal[†]





3766 Ch. de la Côte-des-Neiges \$ 2,295,000*

JosephMontanaro.com | 514. 660. 3050

Re-start of 3015 Sherbrooke work 'just a matter of time to get final permits' from Montreal JLL Canada to close a 100-unit transaction in Westmount soon



3015 Sherbrooke on March 16. The mid-rise building at left is the new Chequers, which is in Westmount.

By Jennifer Ball

JLL Canada recently brokered the sale of the downtown apartment building at 3015 Sherbrooke, just east of the West-

mount border, on behalf of Akelius (see

January 31, p. 15).

Mark Sinnett, an executive vice-president of capital markets at JLL Canada, talked to the *Independent* March 15 about the local investment property market. Within the last five years, JLL has sold



3015 Barat, the building's back entrance, on March 16. The building at left is the Barat at the corner of Atwater and Sherbrooke. Both buildings are located downtown.

"over 500 units and \$250 million in investment properties in Westmount alone," he said. "We continue to see benchmark deals occurring in this market and are excited that we will be announcing a new 100-unit transaction in the coming months...

"While we cannot identify all specific properties, Westmount remains one of the most highly sought-after neighbourhoods for both local, national and international investors," he said.

What about 3015 Sherbrooke?

Sinnett also provided an update on 3015 Sherbrooke, which has remained empty since the autumn of 2021: "We are excited to see this project take hold and for the completion of [the renovation of] this apartment complex."

Interior work on 3015 Sherbrooke is expected to re-start this year on what aims to be a 90-to-100-unit real estate project. The sale was completed for \$14.5 million.

The project manager for the developer has a timeline that will retro-fit the interior units in 2023, Sinnet believes. "I think it is just a matter of time to get final permits from the city [of Montreal]...

"I think they have a construction company lined up. I do not know who that company is, but by the time we sold it to them, they were well advanced in terms of preparation. They bought this knowing what they were planning to do, not speculating."

JLL's 'inventory'

Currently, JLL has 13 office spaces for lease in the Montreal corner of Alexis Nihon shopping mall at 3400 de Maisonneuve Blvd, adjacent to the most easterly edge of Westmount. These range in size from the smallest at 1,000 sq. ft to the largest at 29,660 sq. ft.

Dodge, cont'd. from SL3

St. Catherine St. apartment building for \$670,000. Since the first quarter average volume is 10.5 condo sales, that means that March is going to have to tally seven condo sales to resemble that average.

Neighbouring areas

So far in adjacent-Westmount there have been six house sales this year – three in January and three in February – including two in eastern NDG and one each in southern Côte des Neiges, Shaughnessy village, the Square Mile and on Trafalgar Rd. just east of Westmount.

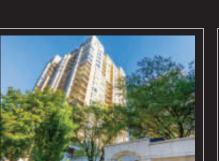
Total listings

The number of listings for house sales in Westmount has now climbed to 92 from 89 in February, and it seems virtually all of the new listings are in the \$2-million to \$3million price range.

The same two houses – one on Cedar Ave., one on The Boulevard – are each asking \$25 million, while a row-house on Burton Ave. is asking only \$795,000, the only Westmount house asking less than \$1 million.

Rentals

Eight Westmount houses have been rented so far this year, up from six in the same period last year; 28 are available for rent, asking prices ranging from \$4,300 to \$15,000 per month. The highest rent rate so far this year is \$12,000.



PROFUSION

IMMOBILIER

1 Av. Wood, apt. 105 | Westmount | \$ 749,000







Forbes

1386 Av. du Docteur-Penfield | Montréal | \$ 1,875,000



4105-4109 Av. Isabella | Montréal | NDG | \$ 1,959,000



PROFUSION





RESIDENTIAL AND COMMERCIAL REAL ESTATE BROKERS



4335 Av. Westmount | Westmount | \$ 3,200,000



573 Av. Grosvenor | Westmount | \$ 2,598,000

514.**207.5555**



5722 Ch. Queen-Mary | Hampstead | \$ 2,275,000



3940 Ch. de la Côte-des-Neiges, app. A11 Montréal (Ville-Marie) | \$ 1,650,000



1300 Boul. René-Lévesque O., app. 1101 Montréal (Ville-Marie) | \$ 1,579,000

nathalieelkouby.com



383-385 Av. Grosvenor | Westmount | \$ 2,249,000



33 Av. Winchester | Westmount | \$ 1,599,000



11 Rue Langhorne | Hampstead | \$ 1,388,000



WE HAVE ARRIVED And we're painting the town red.

4115, RUE SHERBROOKE OUEST, BUREAU 102 | WESTMOUNT | H3Z 1K9

514.621.7737 THEAGENCYMONTREAL.COM

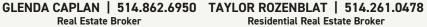


LED BY MANAGING PARTNER John M. Faratro

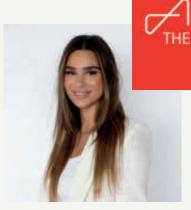
THE AGENCY MONTREAL REAL ESTATE AGENCY

AN INDEPENDENTLY OWNED AND OPERATED FRANCHISEE.









Residential Real Estate Broker



TEAM MESSINA & PALMA | 514.826.6991 DEREK PALMA & NICHOLAS MESSINA, Residential Real Estate Brokers THEAGENCY

MARIA SLEIMAN | 514.290.5000 **Real Estate Broker**



ARIANE ST-PIERRE | 514.758.7653 Residential Real Estate Broker



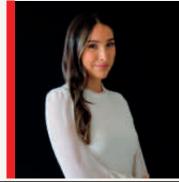
ANASTASIA ZOITAKIS | 514.965.4663 **Residential Real Estate Broker**



JOSHUA JAGERMANN Residential Real Estate Broker



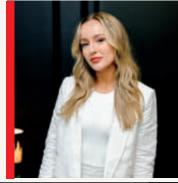
MAEVA LEMAY | 514.803.6211 **Residential Real Estate Broker**



THE BROKEREDBYJOSH TEAM | 514.654.7191 **KIARA MILLER**

Residential Real Estate Broker

DAVID DROR | 438.497.4770 **Real Estate Broker**



ELIZABETH FARAFONOV

Residential Real Estate Broker

YOUR DOWNTOWN **OFFICE TEAM**

Real Estate Broker



THE AGENCY MONTREAL **REAL ESTATE AGENCY**





Real Estate Broker

Re-development can be slow or quick



The 500 Claremont construction site was quiet when the *Independent* visited March 16, and there was only one set of footprints in old snow. The developer of the building, which is planning for it to be rental apartments, recently received an extension to October 8, 2023 on its existing city demolition permit (see February 28, p. 1). The building was built in 1908 and has been in development since December 2016.



The two-family replacement structure at 314-316 Lansdowne, just north of de Maisonneuve, is coming along, as seen March 16. The inset is from September 22. See October 26, 2021, p. SL-10, for a photo of the previous building at the time city council allowed the property to be divided into two legally. Demolition started the next day (see November 2, 2021, p. 27).



1509 Rue Sherbrooke O., Montréal | apt. 61-62 \$ 4,348,000 | 4 bedrooms | 3+1 bathrooms



1 Wood apt. 1003 | Westmount | \$ 3,195,000 2+1 bedrooms | 2+1 bathrooms | 2 car garage



PROFUSION

IMMOBILIER

540 Av. Roslyn, Westmount | \$ 5,995,000 5+1 bedrooms | 4+1 bathrooms | 3 car garage



6044 Av. Krieghoff, Côte-Saint-Luc | \$ 1,895,000 4+1 bedrooms | 3+1 bathrooms | 3 car garage



Forbes

GLOBAL PROPERTIES

tbaer@profusion.global





Our international network:









Profusion Immobilier Inc. • Real Estate Agency

profusion.global



Mare Dímítropoulos

Real Estate Broker | Coutier Immobilier



YOUR REAL ESTATE BROKER for Westmount & Downtown Living PERSONALIZED – DEDICATED – FOCUSED

GOLDEN SQUARE MILE TOWNHOUSE ON DESIRABLE AVE DU MUSÉE



3441 du Musée MLS # 27005295 For rent \$5400 per month

WESTMOUNT SEMI-DETACHED IN PRIME LOCATION



4318 Av. Montrose MLS # 24103283 Asking price \$1,795,000

514.791.7764 www.maredimitropoulos.com | mdimitropoulos@sutton.com

Apartments being built at Dawson's former Selby campus – no work evident on 'phase two' at back of building LABO's website: It will deliver luxury units this spring

BY MARTIN C. BARRY

After stating that construction of phase two of their LABO luxury apartment project in lower Westmount would be started by the middle of 2022, the developers now say that occupation of phase one should be under way this spring.

The former Jardins Westmount project on St. Antoine St. was largely acquired from its former owner, Roland Hakim, in late 2020 by Pur Immobilia and EMD Batimo, who renamed it LABO.

Dawson's Selby campus

The network of buildings, which once housed the main campus of Dawson College, was originally a pharmaceutical factory operated by Charles E. Frosst & Co. beginning in the 1920s.

During his time as owner, Hakim carried out extensive renovations and additions on the main building on St. Antoine St., redeveloping interior areas, building massive rooftop penthouses and installing a technologically-advanced geothermal heating and cooling system.

The main building was expected to con-



Phase one of LABO, as seen from St. Antoine St. on March 18.

tain 126 open-concept apartment units, measuring 1,000 square feet each, or the equivalent of 41/2 rooms, renting for \$2,200 to \$2,500 monthly, according to information furnished by the developers to La Presse several years ago.

The website now quotes prices from \$1,658 (one bedroom) to \$3,179 (three bedrooms).

According to Pur Immobilia's plans, the current incarnation of the project calls for the demolition of two older pavilions at the rear of the property. A second phase of development would then take place there, adding another 200 apartment units.

Old, updated timelines

Timelines provided by Pur Immobilia two years ago called for the demolition phase to begin in 2021 and construction of phase two to start by the middle of the following year.

Last week, Pur Immobilia was stating on its website that the occupation of LABO will take place in spring 2023, presumably referring to phase one on St. Antoine St.

Visual inspections of the site from the street and from behind on two separate re-

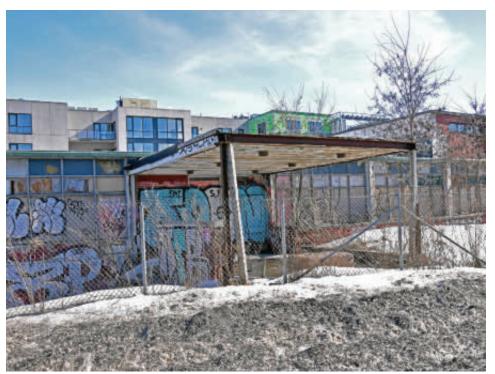


réseau de références | Over 25 years of combined Real Estate experience. Personalized service, multilingual, global marketing exposure, extensive referral network.





Jozien: jvet@sutton.com · c. 514.679.1399 www.jozienvet.ca **Roger:** lind@sutton.com · c. 514.705.1688 www.dongqinglin.ca 16985 Transcanadienne, Kirkland, QC H9H 5J1 · b. 514-426-4545 · f 间 🞯 💓



Seen here on March 15 is a section at the rear of the LABO property that is yet to be demolished.

cent occasions by journalists from the *Independent* suggested almost no work was under way.

Dilapidated sections of the property that were to be demolished, such as the former Dawson College front-entrance pavilion, were still intact, while there was almost no discernible evidence of construction taking place.

The *Independent* reached out by voice mail last week to Yann Lapointe, who is codeveloping LABO in partnership with Philippe Bernard. It had not heard back by deadline.



Nothing doing at St. Stephen's

The worksite on Atwater on the former site of St. Stephen's Anglican church shows no visible change from September 22 of last year (see photo, September 27, p. SL-3). This view is from Atwater looking west at the former church, right, former manse on Weredale, background centre, and directly at the former location of the church hall, foreground. The hall was taken down on purpose in 2001 (see June 21, p. 9). A permit was approved by city council in May 2022 for 17 dwelling units that involves restoring and preserving the two 1903 buildings (see May 24, p. 1). The project is also to include an addition linking them, which will be built where this digging is taking place.



755 Av. Upper-Belmont, Westmount Renovated \$2,580,000



3236 The Boulevard, Westmount



\$7500/mo

4690 Av. Westmount, Westmount



802 Av. Upper-Lansdowne, Westmount



437 Av. Grosvenor, #12, Westmount 3 Bed+1 bath, 1326sf \$839,000

YOUR RELIABLE CHINESE BROKER IN WESTMOUNT 超20年海外工作经历, 专业用心,值得信赖!

Xinfa Wen 文新发 Residential & Commercial Real Estate Broker 438-725-1998 wxfrealty@gmail.com Londono Realty Group inc. www.londonogroup.com



Protective tunnel to continue at 4030 Dorchester Action renewed to safeguard public from falling masonry



The "tunnel" at Dorchester and Weredale Park on March 16.

Photo: Independent

bberkeprofusion@gmail.com

PROFUSION REALTY INC. - REAL ESTATE AGENCY

AYFAIR CLUXURY (E En Leading

514.347.1



This house is "one of a kind"; it is a smart house with geothermal heating, an elevator, Crestron sound and security systems... 2 complete kitchens 1 with a pizza oven, 4 bedrooms, 4 & 2 bathrooms, 5 fireplaces, a wine cellar that can house 1,000 bottles plus much more!! **\$4,500,000** MLS 24872496

PROFUSION

IMMOBILIER

By Laureen Sweeney

City council March 6 approved renewal of a contract to provide and maintain protective fencing around the "dilapidated" castle-like house at 4030 Dorchester and around the corner on Weredale Park road. The renewal added \$25,870 to the contract with Scaffolds Plus (Laval) Inc.

The fencing includes a wooden top to the portion along Weredale leading to the structure being referred to as the "tunnel." This was installed to prevent masonry falling on passers-by or traffic.

The recent step is the latest in continued efforts by the city to use a legal tool giving cities "more powers" in the event a building is "decrepit or dilapidated" and requires maintenance involving public safety (see story February 19, 2019, p. 1).

Although the hazardous state of the masonry has generated inspection notices since 2016, it was in 2021 that a legal notice of deterioration was registered against the property by the city to expedite the work.

Get it done: Kez

"I was hoping the work would have been done by now and I'm disappointed it hasn't," said District 8 councillor Kathleen Kez. "Let's get it done," she added.

While no mention was made at the recent council meeting of the status of legalities against the property owner, "the duration of the safety installation could not have been foreseen or planned at the time an initial mandate was given" to the contractor, stated the latest resolution.

Campers seek injunction to stay under Ville Marie expressway



The encampment under the Ville Marie expressway on March 1.

A lawyer working with the *pro bono* Mobile Legal Clinic has requested an injunction to keep people who are camping under the Ville Marie expressway west of Atwater from being evicted by Transport Quebec, local media reported last week.

The contention is that the group is unique and supports its members in their efforts to stay alive and healthy, and the campers cannot be easily integrated into

Photo: Martin C. Barry

any existing shelter. One advocate explained many would be turned away for being under the influence, for having a pet or for being part of a couple.

Lawyer Eric Prefontaine was quoted as saying there are about 20 people in the group, and they all have special circumstances.

A decision on the injunction request is expected on Wednesday.



HARNESS THE ENERGY OF SPRING SEASON. EXPLORE A SELECTION OF OUR FEATURED HOMES.





\$6,895,000 SURREY GARDENS | WESTMOUNT



\$1,525,000 1 WOOD | WESTMOUNT



\$1,295,000 OLIER ST. | GRIFFINTOWN



\$1,398,000 PORT ROYAL | GOLDEN SQUARE MILE



\$1,850,000 MARLOWE | NDG



\$2,250,000 CHÂTEAU WESTMOUNT SQUARE



\$1,998,000 MENTANA | LE PLATEAU MONT-ROYAL



\$2,395,000 1 WOOD | WESTMOUNT



\$1,698,000 STARKE AV. | WESTMOUNT



PROFUSION

IMMOBILIER

\$639,000 GOLDEN SQUARE MILE



\$1,049,000 PORT ROYAL | GOLDEN SQUARE MILE

GLOBAL PROPERTIE



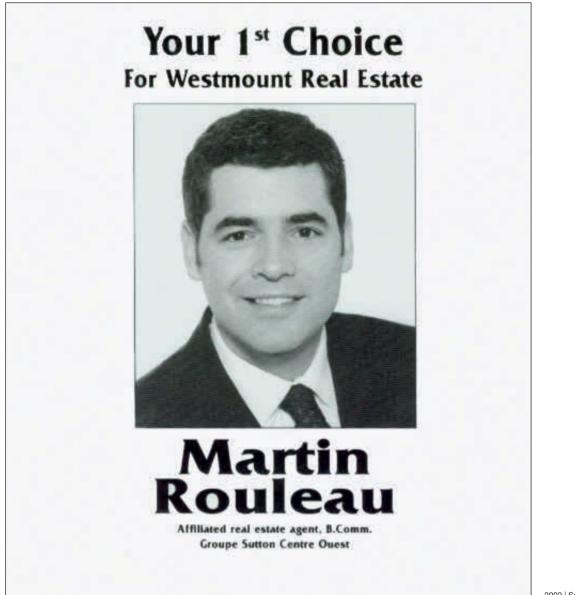
LISTED AT \$2,998,000 YOUNG ST. | GRIFFINTOWN

514.726.2077 crfontaine@profusion.global www.profusion.global

1303 Greene Ave, Suite 500, Westmount Profusion Immobilier inc. • Real Estate Agency, Real Estate Broker *under conditions

FROM YOUNG AMBITION TO PROVEN SUCCESS

EXPERIENCE THAT STANDS THE TEST OF TIME



2002 | Source: Westmount Examiner

MARTIN ROULEAU | BComm Courtier immobilier résidentiel & conseiller T 514.933.9998 | martinrouleau.com

f ☑ in ►

©2023 Engel & Völkers. Tous droits réservés. Franchisé indépendant et autonome. Si votre propriété est déjà inscrite veuillez ne pas faire cas de cette annonce. Courtier immobilier, agence immobilière, Engel & Völkers Montréal / Québec



2023 | Source: Westmount Independent



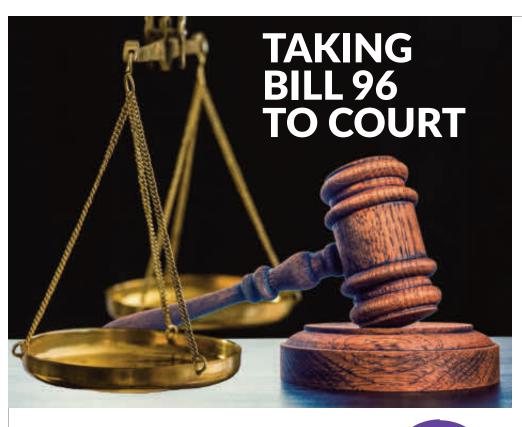
Spring isn't 100% beautiful, part 2



As seen on Greene, left, and St. Catherine March 18.



Photos: Independent



Comité Spécial Task Force

Join the fight for linguistic rights

"Bill 96" is now law! It creates two classes of Canadian citizens in Quebec and exceeds the province's constitutional authority. With your support, we can defeat this attack on Canadians' basic rights and freedoms.

The Task Force on Linguistic Policy and Bergman & Associates are fighting this law in court.

Donate today! tfts.to/WIN-Bill96 Join us, volunteer and learn more about the Task Force at www.ProtectOurRights.ca

sur la politique linguistique on Linguistic Policy

New-ish warning boom for Greene rail bridge





This boom, top photo, on Greene northbound below Dorchester, is intended to warn motorists about the low height of the upcoming CP rail bridge. It was photographed March 18. The *Independent* does not know the exact date of its installation, but it is relatively new. There was no boom on October 22 last year, bottom photo. Bridge strikes have been covered 17 times by the *Independent* since November 2020, but it estimates that it is informed of about half of them.

VISITE LIBRE - 26 MARS, 14-16H

OPEN HOUSE - MARCH 26TH, 2-4PM



3711 Boul. The Boulevard, Westmount | 3,195,000\$

Félix Jasmin

Courtier immobilier agréé et conseiller "Private Office" T. 514.886.6620 | felix.jasmin@engelvoelkers.com felixjasmin.evimmobilier.com

©2023 Engel & Völkers. Tous droits réservés. Franchisé indépendant et autonome. Si votre propriété est déjà inscrite veuillez ne pas faire cas de cette annonce. Courtier immobilier, agence immobilière, Engel & Völkers Montréal / Québec.





HOMES FOR SALE



AV. ARLINGTON | WESTMOUNT \$2,085,000



AV. GRENVILLE | WESTMOUNT \$2,995,000



AV. DE MONKLAND | CDN/NDG \$3,495,000 + GST & PST



NEW LISTING

\$5,475,000



Profusion immobilier inc. - Real Estate Agency

AV. COLUMBIA | WESTMOUNT FOR RENT: \$5,900/MO



Forbes

GLOBAL PROPERTIES

RUE STE-CATHERINE O | WESTMOUNT \$1,098,000 or \$4,000 /mo



RUE REDPATH | VILLE-MARIE \$1,299,000 or \$4,995 /mo

PROFUSION

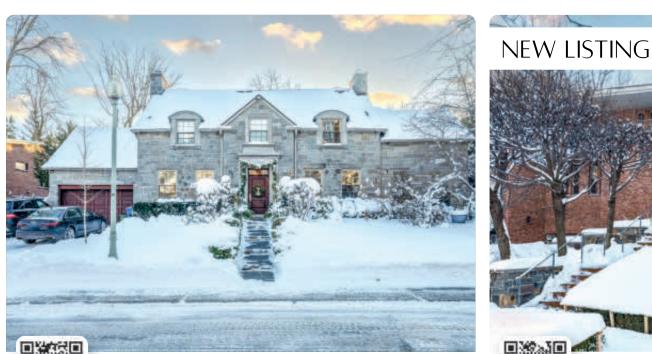
IMMOBILIER





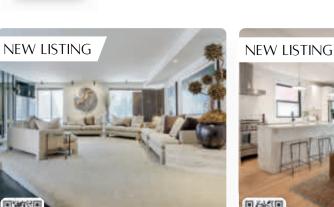


RUE STE-CATHERINE O. | WESTMOUNT \$1,379,000



PLACE BELVEDERE | WESTMOUNT \$5,600,000





RUE REDPATH | VILLE-MARIE \$1,450,000



AV. ROSLYN | CDN/NDG **\$1,499,000**



AV. MARLOWE | CDN/NDG \$1,795,000



AV. BEACONSFIELD | CDN/NDG \$1,398,000



Sal D



in





SCAN HERE TO VIEW OUR TOP 10 NEIGHBOURHOODS REAL ESTATE REVIEW

Eleva opens on schedule for autonomous seniors Selena welcomes non-autonomous residents 9 months early

By Jennifer Ball

Eleva and Selena project updates were provided last week by the customer experience team at EMD-Batimo.

A southwest part of the building is in Westmount, with the majority in Montreal's Ville Marie/downtown borough. It is located on the western portion of the former Montreal Children's Hospital site.

It is a three-tier project: five stories from the ground floor up are dedicated to Selena, the assisted living units for dementia and Alzheimer's patients. Then, 25 stories of apartments (Eleva) are for rent for 65+year-olds, and luxury penthouse condos are being sold on the top eight floors.

Claudine Morissette, the senior director of marketing and customer experience, shared that the Eleva project currently stands at 40-percent occupancy. As forecast last fall (see October 25, 2022, p. 20), the first tenant moved in in December.

"There is still a nice variety of apartments available for immediate occupancy. We have four model apartments to show for people who want to visit," Morissette said.

Morissette wanted to highlight that the Eleva project won the jury's choice award



Looking south from Cabot Square at the entrance to Eleva on Tupper St. downtown/in Ville Marie, as seen March 16. Atwater and Westmount are to the right/west.

lake shore



- Dedicated project management
- Architectural design services

514 683-8306

www.lakeshoreconstruction.com

info@lakeshoreconstruction.ca RBQ: 8347-1839-02

Renovating your house into your dream home



at Habitat Design 2022 awards last November. The award was announced on November 16 and they won in the rental unit category valued at over \$750,000.

The habitat design jury provided the following statement that provided some clues as to Eleva's selection: "the model unit is intelligently designed and offers comfort, elegance, high-end finishing and a professional quality kitchen. In addition to a large terrace overlooking the city, you will appreciate the very large windows that let in natural light and offer an exceptional view of the city..."

Studio apartments start from \$1,627 a month, a one-bedroom starts at \$1,876 a month, two-bedrooms start at \$2,889 a month and three-bedrooms go from \$4,614 a month.

Assisted living opens ahead of schedule

As reported previously, the assisted living units for dementia and Alzheimer's patients were to welcome tenants in December 2023 but the project concluded ahead of schedule.

"The Selena residence managed by Group Patrimoine is now open and welcomed its first residents on March 6," Morissette stated.

Charron contends that the approach of Selena's operator will benefit its non-autonomous residents.

"Whether for individuals with cognitive or neurocognitive disorders or with loss of autonomy, the permanent housing option offers different levels of services...It is intended for both residents who require regular and constant care, and individuals who wish to enjoy a non-autonomous living environment."

Groupe Patrimoine already manages residences for individuals with Alzheimer's disease and loss of autonomy in the Quebec City region. It will offer an assessment of resident's needs, a personalized care plan adapted to their specific needs and interests, an activity schedule, meals cooked on site and on-site staff on call 24/7.



The entrance to Selena, as seen March 16. This south-facing door is at the end of an alley that runs east from Awater. The building in the background/west is 1100 Atwater, which is in Westmount. The former nurses' pavilion (in red-brick) is to the left/south.

And then there were two



The large orange "tent" installed for work this winter on the existing Albert Square building at de Maisonneuve and Prince Albert, at right in both photos, was joined by another one just before the right-hand photo was taken on February 28. The left-hand photo was taken on February 15. The brand-new building at left is going to be two "grand" townhouses and the existing office building at right is being transformed into six townhouses.

Westmount rentals

steps from Greene Avenue

10 Rosemount Avenue

- two-bedroom from \$2800
- indoor parking available
- only 6 newly built units







schedule your visit today

+1 514 525-8777 montreal@akelius.ca akeliusmontreal.com

Sotheby's INTERNATIONAL REALTY







INTRODUCING

ARCHITECTURAL MARVEL \$4,198,000 4323 avenue Montrose, Westmount BEDS: 5 | BATHS: 3+1 | PARKING: 2 | MLS 11501156 Saguy Elbaz^{*} 514.892.7653



A JEWEL ON THE AVENUE	\$3,125,000
4350 avenue Westmount, Westmount	
BEDS: 5 BATHS: 3+1 PARKING: 6	MLS 20742850
Kaufman Group⁺	514.379.1333



BEAUTIFUL HOME - REFINED DESIGN \$2,695,000 154 avenue de Brixton, Saint-Lambert BEDS: 5 | BATHS: 3+1 | PARKING: 4 | MLS 25515266

Zoë Vennes* Anne Marineau⁴



NAVIGABLE WATERFRONT \$2,250,000 54 chemine de l'Achigan, Notre-Dame-du-Laus BEDS: 5 | BATHS: 2+1 | PARKING: 13 | MLS 16414797

Jennifer Vienneau* Stéphane Larrivée



ELEGANT N.D.G. HOME \$1,845,000 3661 avenue Northcliffe, C.D.N./N.D.G BEDS: 5 | BATHS: 2+1 | PARKING: 2 | MLS 12556741 Gabriel Pliva 514 923 5383



EXCLUSIVE-LAC DUPUIS \$2,545,000 6 avenue de Versailles, Estérel BEDS: 4 | BATHS: 2+2 | PARKING: 2 | MLS 19658426 Melanie Clarke 450.694.0678

EXTRAORDINARY 14.3 ACRE PROPERTY \$2,250,000 226 chemin Durnford, Mont-Blanc BEDS: 5 | BATHS: 2 | PARKING: 10 | MLS 9795257 Raymond Dalbec** 819.425.4568



CHARMING MAISONETTE \$1,575,000 1420 avenue des Pins Ouest, apt. C, Ville-Marie BEDS: 2 | BATHS: 2 | PARKING: 1 | MLS 13290394 514.660.6682 Marie-Josée Rouleau



ELEGANT HOME IN AN IDEAL LOCATION \$2,495,000 6 rue Redpath-Row, Ville-Marie

BEDS: 3 | BATHS: 4+1 PARKING: 2 | MLS 28340410 Karen Karpman[®] 514.497.8218



PRESTIGIOUS LOCATION \$2,198,000 760 avenue Upper-Lansdowne, Westmount BEDS: 5 | BATHS: 3+1 | PARKING: 4 | MLS 20689592 514.651.8325 Maxime Lafrenière



ELEGANT HOME ON 95,000 SQ. FT. LOT \$2,489,000 210 chemin de Senneville, Senneville

BEDS: 4 | BATHS: 3+1 | PARKING: 16 | MLS 21990683 Louise Jackson* | Diane Stelmashuk*

Susanne Stelmashuk Chernin 514.944.6066



UNIQUE ESTATE 599 chemin du Lac-Gale, Bromont	\$1,890,000
BEDS: 4 BATHS: 2 PARKING: 11 M	MLS 23517062
Marie-Piers Barsalou** Johanne Meunier*	450.577.0272





514,718,8004

514.231.8698



Real Estate Agency. Independently owned and operated.

Sotheby's INTERNATIONAL REALTY

Québec



Expertise that reaches across Quebec and around the world.

SOTHEBYSREALTY.CA



LOCATED IN THE HEART OF SILLERY \$1,490,000 2195 rue De Lino, Sainte-Foy-Sillery

BEDS: 4 | BATHS: 2+2 | PARKING: 4 | MLS 24121454 418.561.9450

Eric Gagnon[△]



PRIVATE WATERFRONT PROPERTY \$839,000 55 rue Ogilvy Est, Saint-Hippolyte BEDS: 3 | BATHS: 3 | PARKING: 6 | MLS 13723678 Chantal Tardif 514.532.0632



INTERGENERATIONAL HOME \$1,200,000 95 avenue Lilas, Dorval BEDS: 7 | BATHS: 2 | PARKING: 3 | MLS 11488536

Cassandra Aurora* 514.293.2277



LUXURY CONDOS



FOUR SEASONS PRIVATE RESIDENCES \$8,750,000 1430 rue de la Montagne, suite 1602, Ville-Marie BEDS: 2 | BATHS: 3+1 | PARKING: 3 | MLS 10785859 Cyrille Girard 514.582.2810



LUXURY TUDOR ON A 12,000 SQ. FT. LOT \$998,000 124 avenue du Manoir, Léry

BEDS: 4 | BATHS: 2+1 | PARKING: 6 | MLS 16179806 Vincent Chaput* 514.264.3555



PRESTIGIOUS M SUR LA MONTAGNE \$2,750,000 3150 Place de Ramezay, apt. 202, Ville-Marie BEDS: 2 | BATHS: 2+1 | PARKING: 2 | MLS 22354756

Stefano Bizzotto∆ 514.962.3539



AIRBNB WELCOME ON NAVIGABLE LAKE \$995,000 2452-2456 chemin du Village, Saint-Adolphe-d'Howard BEDS: 6 | BATHS: 2+2 | PARKING: 6 | MLS 21109862

819.531.3266



LES BASSINS DU HAVRE - QUAI 3 \$1,890,000 100 rue du Séminaire, apt. 412, Griffintown BEDS: 3 BATHS: 2

Anne Corbeil

Jihane Guettar∆

514.913.9946



LUXURIOUS TWO-STOREY CONDO \$999,000 1185 avenue Ducharme, apt.301, Outremont BEDS: 3 | BATHS: 2 | MLS 26444182 Forgues+Gosselin*



PROJET PINACLE \$1,698,000 1095 Allée du Géant, Mont-Tremblant BEDS: 4 | BATHS: 3+1 | PARKING: 1 | MLS 26898134 514.316.2081 Rachelle Demers 514.378.8630



LUXURIOUS PENTHOUSE CONDO \$1,365,000 1100 rue de la Montagne, PH 2203, Ville-Marie BEDS: 2 | BATHS: 2 | PARKING: 2 | MLS 12839318 Louise Latreille^{*} 514.577.2009



Susan Lloyd (Leduc)*





EVOLO 1 - LUXURIOUS PENTHOUSE \$975,000 199 rue de la Rotonde, PH 1-05, Île-des-Sœurs BEDS: 2 | BATHS: 2 | PARKING: 2 | MLS 27797994



WATER VIEW PENTHOUSE LOFT 137 rue St-Pierre, apt. 305, Ville-Marie 514 941 6248 Cassian Bopp∆



\$874,000 BEDS: 2 | BATHS: 2+1 | PARKING: 1 | MLS 10414012 514.952.9115



\$849.000 TOP FLOOR CONDO 380 boulevard St-Joseph Est, Le Plateau-Mont-Royal BEDS: 3 | BATHS: 1+1 | MLS 21356809 Patrick Vaillant** 514.774.6917 Lynne Leclair△



BREATHTAKING VIEWS \$840,000 1288 avenue des Canadiens, apt. 4215, Ville-Marie BEDS: 2 | BATHS: 2 | PARKING: 1 | MLS 14542615 514.570.8998







SPACIOUS CONDO \$639,000 2110 chemin François-Hertel, Magog BEDS: 2 | BATHS: 2 | PARKING: 2 | MLS 26749798

Stéphane Cloutier* Andrée-Ann Cloutier



ACREAGE WITH PRIVATE LAKE \$1,960,000+txs Chemin Lacoste, Rivière-Rouge LAND: 167 ACRES | MLS 10460794 819.429.9019 Herbert Ratch#



OWL'S HEAD CONDO \$619,000 142 chemin du Hibou, Potton BEDS: 3 | BATHS: 2+1 | PARKING: 2 | MLS 15265513

Mike Cyr 514.248.7272



RENTAL PROPERTIES 1280 rue Sherbrooke Ouest, apt. 530, Ville-Marie BEDS: 2 | BATHS: 2+1 | MLS 22629098

819.578.7507

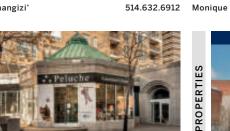
819.452.1998



THE RITZ-CARLTON \$16,000^{/mo}



Navid Changizi'



ONE WOOD STOREFRONT 4075 rue Ste-Catherine Ouest, Westmount 2,952 SQ. FT. | MLS 12121062

514.743.5000



BEAUTIFUL CONDO \$525,000 4850 chemin de la Côte-St-Luc, apt. 53, C.D.N./N.D.G. BEDS: 2 | BATHS: 2 | PARKING: 1 | MLS 19615390 Jill Shpritser* 514.691.0800



GORGEOUS UPPER IN VICTORIA VILLAGE \$3,750^{/mo} 477 avenue Grosvenor, Westmount

BEDS: 4 | BATHS: 1+1 | PARKING: 1 | MLS 25980942 Monique Assouline 514.219.5897



URBAN CONDO 1212 rue Bishop, apt. 401, Ville-Marie BEDS: 2 | BATHS: 1 | MLS 28410397

Monica Genest* Victoria Marinacci

514.400.0280

\$479,000



GOLDEN SQUARE MILE \$2,400/mo 1200 boulevard de Maisonneuve Ouest, apt. 9C, Ville-Marie BEDS: 1 | BATHS: 1 | MLS 22844119 Phyllis A. Tellier** 514.924.4062

RECENTLY REDUCED COMMERCIAL PROPERTIES

REVENUE PROPERTY \$1,779,000 1656-1662 avenue Laurier Est, Le Plateau-Mont-Royal BEDS: 2 | BATHS: 1 | MLS 28658009 Brigitte Cohen⁴ 514.963.5324 Naami Group



ACCEPTED OFFER

4943-4945A avenue Montclair, C.D.N./N.D.G. BEDS: 3 | BATHS: 1 | PARKING: 1 514.962.5563 Géraldine Libraty*



LES VERRIÈRES SUR LE FLEUVE 50 rue Berlioz, apt. 1602, Île-des-Sœurs BEDS: 2 | BATHS: 2 | PARKING: 1 L'Équipe Savaria

Christiane Savaria

514.830.6415

The market is changing. Connect with a top broker today.

514.287.7434 quebec@sothebysrealty.ca

FOLLOW US ON







T's Takes

Ralph Thompson

Montreal mayor Valérie Plante recently announced additional road safety measures to make things safer for pedestrians and cyclists.

Sounds like her predecessor Denis Coderre. Remember the "Vision Zero" strategy?

Plante was responding to the heartbreaking hit-and-run death of a seven-yearold Ukrainian girl last December. Our political leaders have the difficult task of addressing the dull roar of the masses to reduce traffic speeds, with the intimidating pressure of influential and impatient automobile users.

Legal solutions

Just restrict certain roads to local traffic, eliminate short cuts, reduce speed limits, add choke points (bump-outs and flower pots), add speed bumps and one-way constraints, increase fines, raise the age of licensing and introduce a strict probationary period. Confiscate licenses.

That's the simple part.

As a pedestrian, it is easy to cherry pick the examples of dangerous actions by drivers and cyclists.

I shudder every time I see a 9,000 kg STM bus push through a yellow (or even a red) traffic light with gentle beep of the horn, or a 2,000 kg SUV with a single occupant sweeping around a corner with barely a couple of centimeters between the rear wheel, the kerb and my foot or 10-

Talking about walking



Too close for comfort? On March 16, the man at right, proceeding slowly with a walking cane, crosses Victoria Ave. at Sherbrooke on a red hand. The driver turning right has a green light.

month-old puppy.

Or a testosterone-laden youngster gunning his parents' 500-horsepower Merc up an urban side street with a deathly roar to impress his embarrassed *conjoint*. Or a cyclist doing a wheelie between pedestrians on the sidewalk.

Lower speeds, same travel time

I have long been an advocate of the contrarian point-of-view that reduced speed limits, 30 kph or even 20 kph, would make virtually no difference to travel times around the city because of the immovable obstacles such as traffic lights, stop signs and congestion.

Nonetheless, as one who is more of a pedestrian and public transit user than a

driver, I'm struck by the perilous habits of many pedestrians, *young and old*. It is very clear that the culprits are not just motorists and cyclists.

In the past decade, around 330 pedestrians died, consistently *every year*, on roads in Canada (according to Statista), for a total of approximately 3,300.

In the same period, 650 pedestrians have died on Quebec roads and a staggering 27,000 have been injured, according to Piétons Québec director Sandrine Cabana-Degani.

Preliminary numbers from the Montreal police show 20 pedestrian fatalities in the city in 2022, another 70 people were seriously injured. The Société de l'assurance automobile du Québec (SAAQ) found that 39.4 percent of fatalities on the roads in Quebec involved pedestrians, cyclists, motorcyclists and mopeds.

Who's to blame?

Some have stated that the cause is often attributed to the wrong party, namely the driver.

For example, this author (www.visual expert.com/Resources/WhyPedsdie.html) states that fatal accidents between vehicles have decreased, whereas accidents with pedestrians had not.

He points to distracted pedestrians engrossed in their smart phones who can suffer intense foveal (i.e. forward) concentration and fail to detect objects in their peripheral vision. They often fail to look left or right, ignore traffic lights and so on.

Being an alert pedestrian is important. A study done in Toronto recently showed that drivers turning right into traffic rarely *look* right and often don't stop, while concentrating on the oncoming traffic on their left. Drivers turning right off a busy street often fail to see pedestrians on their right especially at dusk or nighttime.

Drivers turning left have multiple dangers to handle and often miss a pedestrian on their left.

Electric bikes and scooters pose a particular danger for pedestrians because of the lack of audible warning.

How we see

For the non-scientific, it's interesting to note that the human eye only sees in colour and high detail within a few degrees around the centre axis of the eye, and vision quickly decreases in resolution and tone in the much larger peripheral areas.

Objects and detail are often missed in the peripheral vision. Looking directly for traffic, i.e. turning your head, is much safer than just glancing.

The only thing surprising to me is that these pedestrian accident numbers aren't larger.

I've personally witnessed youth lost in their own worlds plugged into smart devices and older people marching across road junctions without even a glance left or right, without hesitation and with the audacity to give the "one finger" or shake a fist at a driver who sounds a warning horn.

It might be your right as a pedestrian to take priority at some corners, but is it the smartest action to take? Who will spend the time in hospital in the event of a collision, the driver or the pedestrian?

I've seen pedestrians with their dogs off leash gaily chase them across Côte St. Antoine or Melville.

If we are going to lower the number of fatalities and injuries, we are all going to have to change our behaviours.



Double fault on March 16. An automobile goes through on a red light at Claremont and Sherbrooke while a pedestrian has already started to walk across Claremont, presumably knowing that the pedestrian light is next in the sequence and will appear in seconds.

Car hits Glen bridge



It would appear that a car struck the Glen rail bridge, located southwest of the Westmount recreation centre, on March 14, as seen from photos taken that night and the following day. The structure, built in 1892 to replace a wooden one from 1888, appeared undamaged. The bridge, also called the Glen arch and the Glen viaduct, was designated a heritage site by Westmount on March 6, 2017 (see March 14, 2017, p. 26) after a commemorative plaque had been placed nearby some five years earlier (see November 27, 2012, p. 12).

Pandemic over? Or not over?



Left, this empty hand sanitizer stand was photographed near the St. Catherine St. entrance to Alexis Nihon on March 15. Right, this flamboyantly pro-Trucker Convoy car was seen on Prince Albert near de Maisonneuve the next day. Both the maple leaf and fleur de lys were upside down, so the message was pandemic related, not to do with the structure of Canadian government. Photos: Independent.



PLAZA COURT 5235 CH. COTE-ST-LUC



BONAVISTA TOWERS 4650 AV. BONAVISTA



NEW RENOVATED SPACIOUS

APARTMENTS FOR RENT



VILLA MARIA METRO

- AIR CONDITIONING
- STAINLESS APPLIANCES
- WASHER/DRYER
- CHEF'S KITCHENS
 QUARTZ COUNTERS
 GARAGE PARKING









BROKERS PROTECTED 514-383-4977 RENTING JUNE-JULY MICHAEL@LAZAREQUITIES.COM WWW.LAZARRENTALS.COM



RETAIL WATCH Openings, closings about equal in retail districts

An assortment of news about retailers and retail spaces in Westmount. If you have retail news, please email us at editor@westmountindependent.com. Major changes since the last coverage (October 25, 2022, p. SL-10) in bold.

GREENE AVE. AREA

New

Asian Art, 1215 Greene. L'Epicurien wine auctions, 4207 St. Catherine St., former site of Arevco. Closed

Brioche Dorée, 1236 Greene Ave. Bella, 1230 Greene Ave. (and site being absorbed by Marie Dumas). A March 16 email enquiring whether the store was open elsewhere was not returned by press time. A phone number associated online with the business was not in service the same day. Oink Oink, 1343 Greene.

Not in retail use

1394 Greene Ave. (south of Sherbrooke), former site of Lululemon and, before that, the Bank of Nova Scotia.

- 1346 Greene former site of Tony's shoes.
- 1334 Greene, former site of Promenade Greene, whose owner is continuing at Elle Apriori, 1347 Greene.

1329 Greene, former site of Galerie

d'Este, now at 4396 St Lawrence Blvd. 1233 Greene, former site of Starbucks. 1201 Greene Ave, former site of Liv. 4024A St. Catherine St. (east of Atwater), former site of Tutti Frutti.

4026 St. Catherine St., former site of Morning Glory.

- 4026A St. Catherine St., former site of Tia Maria prêt a porter. 4028 St. Catherine St. 4032 St. Catherine St. 4071 St. Catherine St. (rear unit)
- 4124 St. Catherine St., former site of
- Lucille's, which continues elsewhere. 4142 St. Catherine St.
- 4192 St. Catherine St., former site of Henrietta Antony.
- One first-floor, two second-floor and three basement units in Alexis Nihon.
- Five units in Westmount Square.
- Greene area vacancies: 17
- Estimated* number of storefronts: 96
- Estimated* unit vacancy rate: 18 percent (October 2022: 18 percent)

VICTORIA VILLAGE

Coming

- ScotiaBank branch, 4823 Sherbrooke St., former site of Pier 1
- Spa Equanimité, 4908 Sherbrooke, former site of Naïf. One Blvd condo development sales
- office, 5014 Sherbrooke St, former site of Bois et Cuir.

New

- Optical Center, 5008 Sherbrooke St., former site of Zone.
- Boutique Evelyne has moved to 320A Victoria from its location on Sherbrooke near Grey in NDG.

Temporary

Ritsi is at 4925 Sherbrooke, the former site of Iris Setlakwe, while its location at 4863 Sherbrooke is under construction.

Pizzeria no. 900 on Victoria is temporarily closed, according to a sign on its door. March 14. By March 18, there was no sign, just papered-over windows.

Moved

James Perse's 4869 Sherbrooke St. location. It is now on the south side. near Claremont.

Not in retail use

South side of Sherbrooke

4822 Sherbooke St., former site of Brooklyn.

4858 Sherbrooke, former site of Brasserie Melrose, Brasserie Central, Well House and Mess Hall.

4920 Sherbrooke St., former site of La Canadienne's Westmount location. North side of Sherbrooke

- 4879 Sherbrooke St., former site of La Pantry and before that Rudsak and Folklore.
- 4927 Sherbrooke St. (upper) former site of Les Dames de Nohant and Au Sommet pop-up store.
- 4935 Sherbrooke St., former site of Envers.
- 4945 Sherbrooke St., former site of Faure.

5001 Sherbrooke St., former site

of Second Cup 5003 Sherbrooke St., former site of MTL Bagel. Victoria Ave. 322A Victoria, former site of Astri Prugger design 342A Victoria, former site of Petit Lapin gluten-free bakery 345 Victoria, former site of dry cleaner. 346 Victoria. 386 Victoria, former site of Olives en Folie, which moved to Griffintown.

New

Victoria village vacancies: 20 Estimated* number of storefronts: 130 Estimated* unit vacancy rate: 15 percent (October 2022: 15 percent)

OTHER

Not in retail use

4431 St. Catherine St., former site Imagine Realties, which moved to Ville St. Laurent.

4447 St. Catherine St., former site of Ruth Stalker antiques, which moved to Hillside Ave.

*The Independent has tried to count all the store spaces accessible from street level, which usually means up to one level above or below the sidewalk. Some judgement was required. The Greene Ave. area totals exclude Westmount Square and Alexis Nihon.



16. The signage had just been put up one or two days before, March 18. although the store was already open.







L'Epicurien on St. Catherine St. west of Greene, as seen March PHOTOS: INDEPENDENT



KAUFMANGROUP.CA 514.379.1333

Kaufman Group does not just place a sign in front of your home, we place your home in front of the world.

Highest sale ever in Québec^{**} Highest sale ever in Westmount^{*} Highest sale ever in Hampstead^{*}



Record Breaking, World Renowned.





sicotte&co

Marie Sicotte Real Estate Broker

+1 514 953 9808 marie@mariesicotte.com mariesicotte.com

"Let us do the same for you!"



Westmount CLARKE AV.

THE HIGHEST 2023 SALE IN ALL OF QUEBEC!*



Westmount 594 LANSDOWNE AV.



Westmount 87 HOLTON AV.



Westmount 2 WESTMOUNT-SQUARE, APT. 1501



Westmount 3 WESTMOUNT SQUARE, APT. 318



Westmount Adjacent 4829 GROSVENOR AV.





GROUPE SUTTON CENTRE-OUEST, INC. 245 AV. VICTORIA, BUREAU 20, WESTMOUNT, QC H3Z 2M6